

G. Vijay Kumar

A trusted adviser to some of the biggest corporations in Malaysia.

Vijay is a partner in the firm's market-leading Corporate & Commercial Dispute Resolution Group and possesses profound industry knowledge of technology and telecommunications-based disputes. After over 20 years of active practice, he has developed an in-depth understanding of the commercial and technological aspects of the telecommunications and IT industry which he leverages for the benefit of his clients. His forward-thinking, proactive, and driven approaches enable him to consistently secure successful outcomes for his clients.

Vijay's technology and telecommunications practice covers an extensive range of high value disputes, the subject matters of which include - ICT agreements, software development, network service provision, cloud computing and data center management, IT system integration, network infrastructure, hardware agreements and outsourcing etc.

Vijay's considerable experience and industry insight allow him to manage and navigate potential IT disputes and the highly technical issues often accompanying such disputes. One client in particular observed that "he picks out nuances and details, highlighting how we should approach matters".

Vijay also maintains an active corporate and commercial disputes practice which primarily focuses on shareholders' disputes, directors' duties and liability, negligence, and corporate fraud. He regularly appears at all levels of the courts and in arbitration proceedings. Another client noted that "his advocacy is superb."

Vijay also has a robust insurance practice which covers all classes of insurance and reinsurance. Over the years, he has successfully advised and acted for numerous major life and general insurers and reinsurers, both locally and abroad. Vijay was ranked "Band 5" for Dispute Resolution by **Chambers Asia-Pacific 2024** in their listing of the top lawyers in Malaysia. Vijay is also featured in **The Legal 500 Asia Pacific 2024** rankings as a "Leading Individual" in the Technology, Media, and Telecommunications (Including Fintech) space. He was recently recognised as one of the recipients of the **Lexology Client Choice Awards 2024** for Technology, Media, and Telecommunications (TMT).



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Qualifications

- LLB (Hons), University of South Wales
- Certificate in Legal Practice
- Advocate & Solicitor of the High Court of Malaya

Practice Areas

- Technology & Telecommunications Dispute Resolution
- Corporate & Commercial Dispute Resolution
- Insurance Advisory & Dispute Resolution

Notable Transactions

- Successfully defended a major public listed telecommunications company in arbitration proceedings at the Kuala Lumpur Regional Centre for Arbitration. The claim was valued at over RM1 billion and involved a contractual dispute arising out of a Partnership Agreement between the client and the claimant to offer VSAT Ku-Band telecommunication services. Allegations of breach of commitment, breach of confidence and breach of an exclusivity provision were amongst the complex issues raised in proceedings. The favourable award by the arbitral tribunal was an overwhelming victory for the client.
- Successfully defended a leading public listed telecommunications company in a RM30 million claim for misrepresentation, negligent misstatement, conspiracy and unjust enrichment. The numerous complex issues were dismissed in totality and substantial costs were awarded in our client's favour.
- Instructed to represent a prominent telecommunications company to resist an application to set aside a complex multi-million dollar arbitral award pursuant to Sections 37 & 42 of the Arbitration Act 2005.

- Successfully acted for a leading German manufacturer of metering and mixing technology with a presence in over 30 countries worldwide. In the first case of its kind, the court granted an unprecedented post judgment Mareva injunction to freeze the assets of fraudulent directors and officers of the client's local subsidiary to allow for the enforcement of the High Court's award of damages made in the client's favour.
- Instructed to act for a leading insurance company listed on the Korean Stock Exchange to recover insurance claims of USD\$100 million from a Labuan based reinsurer. The claim was vigorously resisted. After a long battle in the trial and appellate courts, we successfully obtained a favourable settlement for the client. The reinsurer's application for a Fortuna injunction in the High Court was successfully resisted and a settlement agreement was entered between both parties. Various issues of law were involved, including the application of laws of different jurisdictions.
- Successfully defended one of the top property developers in Malaysia listed on Bursa Malaysia. The dispute involved a novel question of law in regard to whether the prescribed form of the Sale and Purchase Agreement in the Housing Development Act 1966 may be amended or varied by the developer, and what, if any, consequences followed therefrom.
- Instructed to act for one of the largest Malaysian telecommunications companies to defend an arbitration claim valued in excess of RM30 million involving a state government. The myriad of allegations also includes procurement of breach of contract, unlawful interference of business, conspiracy and breach of confidence.
- Instructed to advise a leading integrated telecommunications company since 2003 with their day-to-day legal issues and disputes. The complex and technical nature of the client's business demanded, amongst other things, the understanding and development of seamless solutions to cater to the client's needs.
- Instructed to advise and assist a leading multinational brewery group on a retention basis as well as to represent them in legal suits against their local dealers and vendors. The seamless service provided is highly valued by the in-house team and has resulted in us becoming the single point of contact for all the client's legal needs.
- Instructed to act for a major telecommunication company in a multi-million dollar claim against a Government controlled infrastructure developer for the Mass Rapid Transit (MRT) Project. The claim involved losses suffered by the client as a result of damage caused to their underground telecommunication cables.
- Successfully acted as lead counsel for a major general insurer in proceedings arising from a professional negligence liability policy involving one of the largest banking groups in Malaysia. The case, which had a claim value of more than RM10 million, included issues touching on policy wording, policy liability and the insured's duty of disclosure.
- Acted as lead counsel in the defence of a leading Labuan reinsurance brokerage firm in a claim brought by an insurance brokerage firm based in the Philippines. The issues were varied and complex, including duties owed by placing brokers and the effects of pre-contract representations in dealings between brokers.
- Acted for a large local life insurance company on a wide spectrum of contentious matters including insurance contractual claims, disputes with the agency force and property matters.
- Defended a major telecommunication company in a RM428 million claim arising out of a sponsorship and broadcast agreement.
- Defended a public listed company in a minority oppression lawsuit brought by the shareholders of a technology company.
- Represented a director of a shipping company in a derivative action against a ship management company for negligence.
- Represented a director of a shipping company in a derivative action against the directors and management of a company for breach of statutory duties.
- Defended a public listed company in a minority oppression lawsuit brought by the shareholders of a technology company.
- Defended a renowned local land developer in a minority oppression lawsuit filed in respect of a purported breach of shareholders agreement.
- Defended a public listed company in a claim involving a breach of a joint land development agreement.

Publications

- Contributor — The Malaysian Civil Procedure 2013 (Sweet & Maxwell Asia)